

LARRY GARCIA * MBA * BSM * CEM
818.414.1352 * larryjohng@gmail.com

OPERATIONS / SUPPLY CHAIN PROFESSIONAL

Technology * Medical Devices * Pharmaceuticals * Consumer Packaged Goods
Aerospace * Telecommunications * Consumer Electronics

I am a high-performing operations/supply chain professional with over twenty-five progressive years of successful tactical and strategic experience in the electronic manufacturing, telecommunications, and aerospace industries. My specific expertise is in the sourcing and procurement of all electronic components and related commodities.

CORE COMPETENCIES

Strong Telecommunications background	Electronics Manufacturing
KPI Development and Implementation	Sourcing and Procurement of Electronic Components
Expertise in Sourcing and Procurement	Inventory Forecasting and Optimization
Strong Global Project Management	SAP/JDE ERP Implementations and utilization
Expert planning and analytical skills	CAPEX planning, Budget, and Proposal Generation
Strong Expertise in Supplier Negotiations	Lead Time Reduction
Exceptional Team Leadership	Extensive ECM Background- Turn-Key & Consignment

CAREER HIGHLIGHTS

- Successfully led an ERP conversion project from SAP to JD Edwards on time and under budget.
- Increased Inventory Accuracy by 50% by implementing structured cycle counting.
- Improved Supplier On-Time Delivery Performance by 60% by establishing agreed-upon KPIs.
- Improved on-time shipping metric by 55% by establishing tactical pre-shipment staging.
- Established a new off-shore ECM within sixty days after the previous ECM was destroyed in a 100-year flood. (Thailand)

PROFESSIONAL EXPERIENCE

July 2022-July 2024- L3 HARRIS TECHNOLOGIES- Los Angeles, CA

Space & Airborne Systems

(Acquired by Fisica on June 1st, 2024)

SENIOR PROCUREMENT SPECIALIST

February 2018-Present LG CONSULTING OPERATIONS/SUPPLY CHAIN - Los Angeles, CA

PRIVATE CONSULTANT

Past/Current Clients

Marvin Engineering - Aerospace

Mercury Systems - Aerospace

Medical Data Electronics – Medical Devices

Medtronic – Medical Devices

Superior Communications - Telecommunications

LISI Aerospace

LARRY GARCIA

February 2020-February 2021 SYNOVOS c/o TAKEDA PHARMACEUTICALS - Los Angeles, CA
SITE OPERATIONS MANAGER

- Planned and led inventory accuracy project, achieving accuracy improvement from 78% to 98.5%
- Implemented supplier on-time delivery process, which resulted in on-time delivery of 97% from 82%.
- Negotiated MRO contract with MRO supplier, greatly reducing cost while increasing efficiency.

April 2017-November 2018 PRESTONE PRODUCTS CORPORATION- Los Angeles, CA – Automotive Chemicals
SENIOR SUPPLY CHAIN MANAGER-

October 2015-March 2017- MOC PRODUCTS COMPANY INC. - Los Angeles, CA – Automotive Products
SUPPLY CHAIN MANAGER

July 2011-October 2015- HOYA CORPORATION – Los Angeles, CA - Telecommunications
MANAGER SUPPLY CHAIN OPERATIONS

- Renegotiated cost and lead times with key PCB suppliers, achieving lead-time reductions of three weeks and cost reductions of 25%.
- Negotiated equipment contracts with test equipment manufacturers, allowing the company to save 30% on annual capital expenditures for three consecutive years.

May 2007-June 2011- DTS INCORPORATED – Calabasas, CA – Audio Technologies
PURCHASING MANAGER | SUPPLY CHAIN MANAGER | DIRECTOR OF OPERATIONS

- Successfully led Oracle ERP implementation project, achieving functionality on time and within budget.
- Implemented new supplier and procurement metrics, increasing purchase order throughput by 40%
- Negotiated accommodation agreements with Sony, Denon, Yamaha, Samsung, and others, saving DTS over \$400,000 during a three-year period.

EDUCATION

Executive Master of Business Administration- (MBA) Pepperdine University Malibu, CA
CEM, Engineering Management- Caltech Pasadena
Bachelor of Science Management- (BSM) Pepperdine University Malibu, CA

TECHNICAL SKILLS

JDE * Oracle * SAP * Microsoft Office * Microsoft Project * Visio * PowerPoint